

**SUMMARY SHEET**  
**County of McHenry Purchasing**

**Date:** 04/25/2016 @ 2:00  
**Bid/RFP:** Bid 16-35 Bulk Enhanced Rock Salt & Bulk Rock Salt

	VENDOR		VENDOR		VENDOR	
<b>Vendor Name</b>	Cargill		Compass Minerals America, Inc.		The Detroit Salt Co.	
<b>City/State</b>	North Olmsted, OH.		Overland Park, KS.		Detroit, MI.	
<b>ORIGINAL SIGNATURE</b>	Yes		Yes		Yes	
<b>MANDATORY PAGES</b>	Yes		Yes		Yes	
<b>BID BOND?</b>	Yes		Yes		Yes	
<b>BULK ROCK SALT (UNTREATED)</b>						
	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>
Bid Item #2 Village of Lake in the Hills Qty Estimated Usage: 1500 Ton	\$74.61	\$77.61	\$61.99	\$63.85	\$58.38	\$64.38
Bid Item #3 City of McHenry Qty Estimated Usage: 1500 Ton	\$71.32	\$74.32	\$59.23	\$61.01	\$59.06	\$65.06
Bid Item #4 City of Woodstock Qty Estimated Usage: 2000 Ton	\$72.32	\$75.32	\$60.07	\$61.87	\$59.63	\$65.63
Bid Item #5 Village of Oakwood Qty Estimated Usage: 250 Ton	\$73.79	\$76.79	\$61.30	\$63.14	\$58.02	\$64.02
Bid Item #6 City of Crystal Lake Qty Estimated Usage: 3500 Ton	\$73.05	\$76.05	\$60.68	\$62.50	\$58.38	\$64.38
Bid Item #8 Village of Greenwood Qty Estimated Usage: 50 Ton	\$72.32	\$75.32	\$60.07	\$61.87	\$59.06	\$65.06

UNOFFICIAL RESULTS

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UNTREATED TOTAL	\$437.41	\$455.41	\$363.34	\$374.24	\$352.53	\$388.53
<b>ENHANCED (TREATED) BULK ROCK SALT</b>						
	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>
Bid Item #1 McHenry County DOT Qty Estimated Usage: 8000 Ton	\$76.98	\$79.98	\$71.33	\$73.47	\$No Bid	\$No Bid
Bid Item #6 City of Crystal Lake Qty Estimated Usage: 100 Ton	\$76.98	\$79.98	\$69.84	\$71.94	\$No Bid	\$No Bid
Bid Item #7 Village of Algonquin Qty Estimated Usage: 3000 Ton	\$76.98	\$79.98	\$69.84	\$71.94	\$No Bid	\$No Bid
ENHANCED (TREATED) TOTAL	\$230.94	\$239.94	\$211.01	\$217.35	\$0.00	\$0.00
GRAND TOTAL	\$668.35	\$695.35	\$574.35	\$591.59	\$352.53	\$388.53
Savings	\$93.50	\$75.50	\$187.50	\$179.26	\$409.62*	\$382.32*

- No Bid for Treated Salt

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	VENDOR		VENDOR		VENDOR	
<b>Vendor Name</b>	Independent Salt Co.		Morton Salt		American Rock Salt	
<b>City/State</b>	Kanopolis, KS.		Chicago, IL.		Mt. Morris, NY	
<b>ORIGINAL SIGNATURE</b>	No		Yes		No	
<b>MANDATORY PAGES</b>	No		Yes		No	
<b>BID BOND?</b>	No		Yes		No	
<b>BULK ROCK SALT (UNTREATED)</b>						
	<b>NO BID</b>	<b>NO BID</b>	<b>Base Year</b> 12/1/16 – 05/1/17	<b>Option Year 2</b> 12/1/17 – 5/01/18	<b>Base Year</b> 12/1/16 – 05/1/17	<b>Option Year 2</b> 12/1/17 – 5/01/18
Bid Item #2 Village of Lake in the Hills Qty Estimated Usage: 1500 Ton			\$78.65	\$79.65	<b>NO BID</b>	<b>NO BID</b>
Bid Item #3 City of McHenry Qty Estimated Usage: 1500 Ton			\$78.65	\$79.65		
Bid Item #4 City of Woodstock Qty Estimated Usage: 2000 Ton			\$78.65	\$79.65		
Bid Item #5 Village of Oakwood Qty Estimated Usage: 250 Ton			\$78.65	\$79.65		
Bid Item #6 City of Crystal Lake Qty Estimated Usage: 3000 Ton			\$78.65	\$79.65		

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Bid Item #8 Village of Greenwood Qty Estimated Usage: 50 Ton			\$78.65	\$79.65		
UNTREATED TOTAL			\$471.90	\$477.90		
<b>ENHANCED (TREATED) BULK ROCK SALT</b>						
	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>	<b>Base Year 12/1/16 – 05/1/17</b>	<b>Option Year 2 12/1/17 – 5/01/18</b>
Bid Item #1 McHenry County DOT Qty Estimated Usage: 8000 Ton	<b>NO BID</b>	<b>NO BID</b>	\$96.65	\$97.65	<b>NO BID</b>	<b>NO BID</b>
Bid Item #6 City of Crystal Lake Qty Estimated Usage: 100 Ton			\$96.65	\$97.65		
Bid Item #7 Village of Algonquin Qty Estimated Usage: 3000 Ton			\$96.65	\$97.65		
ENHANCED (TREATED) TOTAL			\$289.95	\$292.95		
GRAND TOTAL			\$761.85	\$770.85		
Savings			\$	\$		

Sent to 37 potential bidders. Submittals received from 6.

UNOFFICIAL RESULTS