

# County of McHenry Request for Proposal

## **RFP # 16-12** **Disc Storage and Backup**

January 5, 2016

This Request for Sealed Proposal (RFP) is for the purpose of, contracting with a qualified firm to provide Disc Storage and Backup as a service to the County of McHenry as outlined within this document. All requirements are as per specifications enclosed herein.

**GENERAL REQUIREMENT:** This is a Request for Sealed Proposal (see attached). Proposal will be opened and evaluated in private and proposal information will be kept confidential until an award is made. **One (1) original and one (1) copy of the complete proposal are to be submitted.**

**SUBMISSION LOCATION:**

**Mailing Address:**

Purchasing Department  
McHenry County Administration Building  
2200 N. Seminary Avenue Room 200  
Woodstock IL 60098

**Drop Off In Person:**

Purchasing Department  
McHenry County Administration Building  
667 Ware Road Room 200  
Woodstock IL 60098  
Phone: (815) 334-4818  
Fax: (815) 334-4680

**CONTACT PERSON:**

Mr. Donald A. Gray, CPPB  
Director of Purchasing

**SUBMISSION DATE AND TIME:**

**2:00 PM, (CST) January 28, 2016**

Proposals received after the submittal time will be rejected and returned unopened to the sender. (See below for schedule of events).

### **SCHEDULE OF EVENTS**

January 5, 2016-----	RFP Available
January 18, 2016-----	Vendors Questions Submitted via fax to 815-334-4680 by 4:00 P.M.(CST)
January 22, 2016-----	Vendors Questions Answered via fax and Posted on Website by 4:00 P.M.(CST)
January 28, 2016-----	RFP due in Purchasing at 2:00 P.M.(CST)

## GENERAL INFORMATION

### REQUEST FOR PROPOSALS

#### DEFINITION

Request for Proposals (RFP) is a method of procurement permitting discussions with responsible vendor and revisions to proposals prior to award of a contract. Proposals will be opened and evaluated in private. **Award** will be based on the criteria set forth herein.

#### RECEIPT and HANDLING of PROPOSALS

Proposals shall be opened in private by the Evaluation Committee to avoid disclosure of contents to competing vendors.

#### EVALUATION of PROPOSAL

The proposals submitted by vendors shall be evaluated solely in accordance with the criteria set forth in the RFP.

#### DISCUSSION of PROPOSAL

The Evaluation Committee may conduct discussions with any offeror who submits an acceptable or potentially acceptable proposal. Vendors shall be accorded fair and equal treatment with respect to any opportunity for discussion and revision of proposals. During the course of such discussions, the Evaluation Committee shall not disclose any information derived from one proposal to any other vendor.

#### NEGOTIATIONS

The County of McHenry reserves the right to negotiate specifications, terms, and conditions, which may be necessary or appropriate to the accomplishment of the purpose of this RFP. The County may require the RFP and the offeror's proposal be incorporated in full or in part as Contract Documents. This implies that this RFP and all responses, supplemental information, and other submissions provided by the vendor during discussions or negotiations may be held by the County of McHenry as contractually binding on the successful Vendor.

#### NOTICE of UNACCEPTABLE PROPOSAL

When the Evaluation Committee determines a vendor's proposal to be unacceptable, such vendor shall not be afforded an additional opportunity to supplement its proposal.

### TERMS AND CONDITIONS

#### AUTHORITY

This Request for Proposals is issued pursuant to applicable provisions of the **McHenry County Purchasing Ordinance**, approved August 1, 2014. This ordinance is incorporated by reference into this RFP as if it were contained herein. If you desire a copy of this ordinance, contact the Director of Purchasing.

#### RESERVED RIGHTS

The County of McHenry reserves the right at any time and for any reason to cancel this Request for Proposal, to reject any or all proposals, or to accept an alternate proposal. The County reserves the right to waive any immaterial defect in any proposal. ***Unless otherwise specified by the offeror, the County has no less than one hundred and twenty (120) days to accept.*** The County may seek clarification from a vendor at any time and failure to respond promptly is cause for rejection. The County may require submission of best and final offers.

### INCURRED COSTS

The County of McHenry will not be liable in any way for any costs incurred by respondents in replying to this RFP.

### AWARD

Award shall be made by the McHenry County Board to the most responsive and responsible vendor whose proposal is determined to be the most advantageous to the County, taking into consideration price and the evaluation criteria set forth herein below.

### CRITERIA for SELECTION

The following criteria and point system shall be used by the selection team to determine the firm or individual(s) most qualified and best suited to perform the work:

1. Conformance with RFP specifications (50 pts)
    - o Integrated Solution
    - o SSD Quantity and Quality
    - o Technology – Hardware & Software Features and functionality
    - o Hardware & Software Support
  2. Ability to meet delivery times and schedule of project (20 pts)
  3. Respondent Pricing (15 pts)
  4. Respondent Profile (15 pts)
    - o Vendor profile, business history, and project resource resumes
    - o Experience with government entities
    - o Partner status and references
    - o Ability to bring technical resources to bear
- Total 100 points

### NON-DISCRIMINATION

Vendor shall comply with the Illinois Human Rights Act, 775 ILCS 5/1-101 et seq., as amended and any rules and regulations promulgated in accordance therewith. Including, but not limited to the Equal Employment Opportunity Clause, Illinois Administrative Code, Title 44, Part 750 (Appendix A), 775 ILCS 5/1-102, which is incorporated herein by reference, and constituting of a written EEO Policy and a workforce profile that demonstrates its EEO practices. Furthermore, the Vendor shall comply the Public Works Employment Discrimination Act, 775 ILCS 10/0.01 et seq., as amended. The Vendor must have a written sexual harassment policy, which meets Illinois State Statutes, 775 ILCS, 15/3.

### SECURITY

The Vendor represents and warrants to the County of McHenry that neither it nor any of its principals, shareholders, members, partners or affiliates, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. The Vendor further represents and warrants to the County of McHenry that the Vendor and its principals, shareholders, members, partners, or affiliates, as applicable, are not directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Agreement on behalf of any person or entity named as Specially Designated National and Blocked Person. The Vendor hereby agrees to defend, indemnify and hold harmless the County of McHenry, the

Corporate Authorities, and all County of McHenry elected or appointed officials, officers, employees, agents, representatives, engineers and attorneys, from and against any and all claims, damages, losses, risks, liabilities, and expenses (including reasonable attorneys' fees and costs) arising from or related to any breach of the foregoing representation and warranties.

#### PREVAILING WAGE

The State of Illinois requires under Public Works Contracts that the general prevailing rate of wages in this locality be paid for each craft or type of worker hereunder. This requirement is in accordance with The Prevailing Wage Act, 820 ILCS 130/0.01 et seq., as amended. This shall include payment of the general prevailing rate for legal holiday and overtime work. It shall be mandatory upon the subcontractor under the Contractor. A copy of the prevailing wage rates is posted on the McHenry County website at [www.co.mchenry.il.us](http://www.co.mchenry.il.us) under BIDS and RFP's. If wage rates change during the course of the project, the new rates will be available in the County of McHenry Purchasing Office. Contractors may access the Illinois Department of Labor website for updates at [www.state.il.us/agency/idol](http://www.state.il.us/agency/idol).

It shall also be mandatory upon the Contractor to whom the Contract is awarded to insert into each subcontract and into the project Specifications for each subcontract a written stipulation to the effect that not less than the prevailing rate of wages shall be paid to all laborers, workers, and mechanics performing work under the Contract. It shall also be mandatory upon each subcontractor to cause to be inserted into each lower tiered subcontract and into the project Specifications for each lower tiered subcontract a stipulation to the effect that not less than the prevailing rate of wages shall be paid to all laborers, workers, and mechanics performing work under the Contract. A Contractor or subcontractor who fails to comply is in violation of the Act.

#### CERTIFIED PAYROLL REQUIREMENTS (Public Act 94-0515)

Effective August 10, 2005 Vendors and Subcontractors on public works projects must submit certified payroll records on a monthly basis to the public body in charge of the construction project, along with a statement affirming that such records are true and accurate, that the wages paid to each worker are not less than the required prevailing rate and that the Vendor is aware that filing records he or she knows to be false is a Class B misdemeanor.

The certified payroll records must include for every worker employed on the public works project the name, address, telephone number, social security number, job classification, hourly wages paid in each pay period, number of hours worked each day, and starting and ending time of work each day. These certified payroll records are considered public records and public bodies must make these records available to the public under the Freedom of Information Act, with the exception of the employee's address, telephone number, and social security number. Any Vendor who fails to submit a certified payroll or knowingly files a false certified payroll is guilty of a Class B misdemeanor.

#### INCREASED PENALTIES for PREVAILING WAGE VIOLATIONS (Public Act 94-0488)

Effective January 1, 2006, penalties for violations of the Prevailing Wage Act will increase from 20% to 50% of the underpaid amounts for second or subsequent violations. An additional penalty of 5% of the underpayment penalty must be paid to workers for each month the wages remain unpaid (up from the current 2% penalty).

For violations that occur after January 1, 2006, the debarment period --during which Vendors are ineligible for public works contracts -increases from 2 years to 4 years if two notices of

violation are issued/serious violations occur within a 5-year period. In addition, a new monetary penalty of \$5,000 may be assessed against Vendors who retaliate against employees who report violations or file complaints under the Prevailing Wage Act.

#### OSHA REQUIREMENTS

The Occupational Safety and Health Act of 1970 (OSHA) “guarantees workers the right to a safe and healthful workplace”. Under Section 5(a) (1) of the OSHA Act, the employer must “furnish to each of his employees’ employment and a place of employment which are free from recognized hazards that are causing or likely to cause death or serious physical harm to his employees.”

There are times when the County must hire entities and individuals (contractors) to perform services. To this end, contractors hired by the County of McHenry must perform their duties in a manner that is compliant with all state and federal health and safety laws and industry guidelines. It is the responsibility of the contractor to ensure that their personnel and subcontractors comply with all state and federal health and safety laws and regulations and industry guidelines, including, but not limited to those set forth by: OSHA and related regulations, the Safety Inspection and Education Act, the Health and Safety Act, the National Institute of Occupational Safety and Health, the National Fire Protection Association, the Centers for Disease Control, American Industrial Hygiene Association, the American Council of Governmental Industrial Hygienists, the Environmental Protection Agency, and the Department of Transportation.

#### SUBSTANCE ABUSE PREVENTION ON PUBLIC WORKS PROJECTS ACT

The successful bidder must be in compliance with State of Illinois HB-1855 (Public Act 095-0635), which amends the Prevailing Wage Act. Before an employer commences work on a public works project, the employer shall have in place a written program, which meets or exceeds the program requirements in this Act, to be filed with the public body engaged in the construction of the public works and made available to the general public, for the prevention of substance abuse among its employees. The testing must be performed by a laboratory that is certified for Federal Workplace Drug Testing Programs by the Substance Abuse and Mental Health Service Administration of the U.S. Department of Health and Human Services.

#### PROCUREMENT OF GREEN PRODUCTS AND TECHNOLOGIES

As approved by the McHenry County Board in April 2008, it is in the interest of public health, safety and welfare and the conservation of energy and natural resources to use and promote environmentally responsible products. The County should strive to influence private purchases through the example of using government specifications and standards that are green or environmentally friendly when making its purchases.

Whenever available and cost-justified, the County should purchase those materials including the purchase of recycled products containing post-consumer materials rather than residual materials resulting from the processing or manufacturing from another product. To the extent practicable, all products standards shall emphasize functional or performance criteria, which do not discriminate against the use of, recycled materials.

McHenry County should cooperate to the greatest extent feasible with other governments and organizations to develop a comprehensive, consistent, and effective procurement effort intended to stimulate the market for recycled products, reusable products, products designed to be recycled, and other environmentally responsible products.

McHenry County shall continue to participate in and shall encourage other public jurisdictions to participate with the County in the purchase of products containing recycled content. Participation in such cooperative systems shall be aimed at obtaining maximum practical recycled content in County purchases, to obtain best available price for products with recycled content, to facilitate or encourage lower prices industry-wide and to encourage development of industries and markets dealing with recycled content products.

#### PROCUREMENT OF PRODUCTS THAT ARE ENERGY STAR QUALIFIED

McHenry County shall select, where life cycle and cost-effective, ENERGY STAR and other energy efficient products, when acquiring energy-using products. This information will be required by the bidder in their bid submittal.

#### PURCHASE EXTENSION

This contract shall be offered for purchases to be made by other counties and governmental units within the State of Illinois as authorized by the Government Joint Purchasing Act. All purchases and payments made under this authority shall be made directly by the governmental unit to the Vendor. The County of McHenry shall not be responsible in any way for such purchase orders or payments. All terms and conditions of this contract shall apply to all orders placed by another governmental unit.

#### PROTEST PROCEDURES

Any Bidder who believes contractual terms or specifications are unnecessarily restrictive or limit competition may submit a protest, in writing, to the Director of Purchasing. To be considered, the protest must be received by McHenry County five (5) days prior to the stated bid opening. Any adversely affected or aggrieved Bidder shall have ten (10) days from the date of the bid opening to file a written protest regarding the intent to award the bid. Protests submitted after that date will not be accepted. Protests must specify the grounds upon which the protest is based (refer to appropriate statute, rule, code, or ordinance which defines the protest process).

#### ADDENDUM

Should the Vendor require any additional information about this Bid, please fax to Purchasing (815-334-4680) any questions by the deadline as outlined in the schedule of events. ANY AND ALL changes to these specifications are valid only if they are included by Written Addendum to All Bidders. NO interpretation of the meaning of the plans, specifications, or other contract documents will be made orally. If required, all addenda will be faxed to bidder if a Notice of Intent to Bid has been completed and faxed to the Purchasing Office. In addition, all addenda are posted on the County of McHenry's website. Failure of the bidder to receive any such addendum or interpretation shall not relieve the bidder from obligation under this Bid as submitted. All addenda so issued shall become part of the bid documents. Failure to request an interpretation constitutes a waiver to later claim that ambiguities or misunderstandings caused by a bidder to improperly submit a bid.

Response to these questions will be made by means of an addendum. Only the Director of Purchasing has the authority to issue an addendum.

Addenda are written instruments issued by the County prior to the date for receipt of proposals, which modify or interpret the Bid by addition, deletions, clarifications or corrections.

Prior to the receipt of bids, addenda will be faxed or delivered to all who are known to have received a Notice to Bid. Each vendor shall ascertain prior to submitting a bid that all

addenda issued have been received and, by submission of a bid, such act shall be taken to mean that such vendor has received all addenda and that the vendor is familiar with the terms thereof and understands fully the contents of the addenda.

#### TAXES

The County of McHenry is exempt from paying Illinois Use Tax, Illinois Retailers Occupation Tax, and Federal Excise Tax.

#### PAYMENTS

The Vendor shall furnish the County with an itemized invoice. Payment shall be made in accordance with applicable provisions of the "Local Government Prompt Payment Act."

#### VENDOR RESPONSIBILITIES

The selected Vendor will be required to assume responsibility for all services offered in this proposal. The County will consider the selected Vendor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the contract.

Any contract resulting from this RFP may not be assigned, in whole or in part without written consent of the County. If the Vendor attempts to make such an assignment without the written consent of the County, the Vendor shall nevertheless remain legally responsible for all obligations under the Contract.

#### INTERPRETATION or CORRECTION of REQUEST for PROPOSALS

Vendors shall promptly notify the Director of Purchasing of any ambiguity, inconsistency, or error, which they may discover upon examination of the Requests for Proposals.

Interpretations, corrections, and changes to the Request for Proposals will be made by addendum. Interpretations, corrections, or changes made in any other manner will not be binding.

#### COMPLIANCE WITH LAWS

The bidder hereto covenants and agrees to comply with all applicable federal, state, and local laws, codes, ordinances, rules and regulations. Failure to comply with the terms of this provision shall constitute a breach of contract and permit the County to terminate this (Request for Sealed Proposal/Bid) in accordance with the termination provisions stated herein.

#### RECOURSE for UNSATISFACTORY MATERIALS

Payment shall be contingent upon the County's inspection of and satisfaction with completed work. Any defective work or materials, non-conformance to bid specifications, damaged materials, or unsatisfactory installation shall be corrected to the County's satisfaction by the successful bidder at no additional charge.

#### TERMINATION

Failure to comply with the terms and conditions as herein stated shall be cause for cancellation of the contract. The County will give written notice of unsatisfactory performance and the Vendor will be allowed thirty (30) days to take corrective action and accomplish satisfactory control. If at the end of the thirty days, the County deems the Vendor's performance still unsatisfactory, the contract shall be canceled. The exercise of its right of cancellations shall not limit the County's right to seek any other remedies allowed by law.

The successful bidder will agree that the resulting contract is made subject to available budgetary appropriations and shall not create any obligation on behalf of the County in excess of such appropriations. In the event that no funds or insufficient funds are appropriated and budgeted, this Contract shall terminate without penalty or expense to the County thirty (30) days after written notification of termination from the County.

The successful bidder will agree that pursuant to requirements imposed under Illinois law, the County shall have 120 days after each election of county board members to terminate this Agreement, without cause and without penalty.

#### REJECTION of BIDS, WAIVER of IRREGULARITIES

McHenry County reserves the right to reject any or all bids, to waive irregularities, and to accept that bid which is considered to be in the best interest of the County. Any such decision shall be considered final.

#### DELIVERY

Delivery will be considered in making the award and the bidders shall state, in the spaces provided expected delivery after receipt of order. Failure to meet said delivery promises without prior consent of the Director of Purchasing will be considered a breach of faith.

#### WORKMANSHIP

Items shall be manufactured according to the highest traditions of the industry and shall meet all commercial standards of quality. The County shall be the sole judge of acceptable products. Unacceptable products will be rejected and suitable price adjustments made.

#### QUALIFICATIONS

Each firm submitting an RFP for this project shall submit detailed information concerning the professional qualifications of the individual(s) assigned to carry out this project. Relevant project experience, logistical capabilities and other relevant support data regarding the firm and assigned personnel must be included.

Each firm submitting a proposal for this project must provide at least three (3) references where projects of a similar nature have been successfully completed and implemented. These references should provide the name and address of the entity where the project was completed as well as a contact person.

#### INSURANCE

General The successful bidder shall maintain for the duration of the contract and any extensions thereof, at bidder's expense, insurance that includes "Occurrence" basis wording and is issued by a company or companies qualified to do business in the State of Illinois that are acceptable to the County, which generally requires that the company(ies) be assigned a Best's Rating of A or higher with a Best's financial size category of Class XIV or higher, in the following types and amounts:

- a) Commercial General Liability in a broad form, to include, but not limited to, coverage for the following where exposure exists: Bodily Injury and Property Damage, Premises/Operations, Independent Vendors, Products/Completed Operations, Personal Injury and Contractual Liability; limits of liability not less than:



\$1,000,000 per occurrence and \$2,000,000 in the aggregate;

- b) Business Auto Liability to include, but not be limited to, coverage for the following where exposure exists: Owned Vehicles, Hired and Non-Owned Vehicles and Employee Non-Ownership; limits of liability not less than:

\$1,000,000 per occurrence combined single limit for:  
Bodily Injury Liability and Property Damage Liability;

- c) Workers' Compensation Insurance to cover all employees and meet statutory limits in compliance with applicable state and federal laws. The coverage must also include Employer's Liability with minimum limits of \$100,000 for each incident.
- d) Professional Liability Insurance with \$1,000,000 per occurrence and \$1,000,000 in aggregate.

#### EVIDENCE of INSURANCE

The successful bidder agrees that with respect to the above-required insurance that:

- (a) The County of McHenry shall be provided with Certificates of Insurance evidencing the above required insurance, prior to commencement of the contract and thereafter with certificates evidencing renewals or replacements of said policies of insurance at least fifteen (15) days prior to the expiration or cancellation of any such policies;
- (b) The contractual liability arising out of the contract shall be acknowledged on the Certificate of Insurance by the insurance company;
- (c) The County of McHenry shall be provided with thirty (30) days prior notice, in writing, of Notice of Cancellation or material change and said notification requirement shall be stated on the Certificate of Insurance;
- (d) Subcontractors, if any, comply with the same insurance requirements. In addition to being named as an additional insured on the Certificate of Insurance, each liability policy shall contain an endorsement naming the County of McHenry as an additional insured. A copy of the endorsement shall be provided to McHenry County along with the Certificate of Insurance; and
- (e) have McHenry County named as an additional insured and the address for certificate holder must read exactly as:

County of McHenry, **a body politic**  
2200 N. Seminary Avenue  
Woodstock, IL 60098

(f) Insurance Notices and Certificates of Insurance shall be provided to:

McHenry County, Purchasing Department  
2200 N. Seminary Avenue, Room 200  
Woodstock, Illinois 60098

The County shall be provided with Certificates of Insurance evidencing the above required insurance prior to the commencement of this Agreement and thereafter with the certificated evidencing renewals or changes to said policies of insurance at least fifteen (15) days prior to the expiration or cancellation of any such policies.

The County shall be named as additional insured on all liability policies, and the parties acknowledge that any insurance maintained by the County shall apply in excess of, and not contribute to, insurance provided by successful bidder.

The contractual liability arising out of the Agreement shall be acknowledged on the Certificate of Insurance by the insurance company. The County shall be provided with thirty (30) days prior notice, in writing, of Notice of Cancellation or material change, and said notification requirements shall be stated on the Certificate of Insurance.

Acceptance or approval of insurance shall in no way modify or change the indemnity or hold harmless clauses in this agreement, which shall continue in full force and effect.

#### HOLD HARMLESS CLAUSE

The Vendor agrees to indemnify, save harmless and defend the County of McHenry, their agents, servants, and employees, and each of them against and hold them harmless from any and all lawsuits, claims, demands, liabilities, losses and expenses, including court costs and attorney's fees, for or on account of any injury to any person, or any death at any time resulting from such injury, or any damage to property, which may arise or which may be alleged to have arisen out of or in connection with the work covered by this contract. The foregoing indemnity shall apply except if such injury, death or damage is caused directly by the willful and wanton conduct of the County of McHenry, their agents, servants, or employees or any other person indemnified hereunder.

#### CHOICE OF LAW AND VENUE

The bidder agrees that this bid has been executed and delivered in Illinois and that their relationship and any and all disputes, controversies or claims arising under this bid or any resulting contract shall be governed by the laws of the State of Illinois, without regard to conflicts of laws principles. The bidder further agrees that the exclusive venue for all such disputes shall be the Circuit Court of the 22<sup>nd</sup> Judicial Circuit of McHenry County, Illinois, and the bidder hereby consent to the personal jurisdiction thereof.

#### EVALUATION

Evaluation of proposals will be done by the Director of Purchasing and associated County staff. Proposals will be evaluated on experience in doing projects of a similar nature and adherence to specifications.

DIRECTIONS FOR SUBMISSION

Qualified individuals or firms are to submit one (1) original and one (1) copy of the completed proposal along with any support documentation to:

Mr. Donald A. Gray, CPPB  
Director of Purchasing  
McHenry County Administration Building  
2200 N. Seminary Avenue, Room 200  
Woodstock, Illinois 60098

All data and documentation submitted as part of this RFP shall become the property of McHenry County, Illinois. After award of this contract, all responses, documents, and materials contained in the RFP shall be considered public information and will be made available for inspection in accordance with the Illinois Freedom of Information Act.

All proposals must be received by **2:00 p.m. (CST) on January 28, 2016**. Absolutely no proposal will be accepted after the time specified. Late proposals shall be rejected and returned unopened to the sender. The County of McHenry does not prescribe the method by which proposals are to be transmitted; therefore, it cannot be held responsible for any delay, regardless of reason, in the transmission of proposals.

**BID ENVELOPES ARE TO BE CLEARLY MARKED WITH THE RFP TITLE, TIME & DATE OF OPENING.**

SUBMITTAL

Submit one (1) bid, multiple bids will not be accepted.

**PRICING**

Price offered shall be firm for at least 120 days after the latest time specified for submission of proposals and thereafter until written notice is received from bidder.

FREIGHT

Freight is all inclusive unless otherwise stated.

FUEL SURCHARGE

The County of McHenry does NOT accept any fuel surcharges.

## **SPECIFICATIONS**

### **Overview**

The County of McHenry is accepting sealed proposals from authorized and experienced vendors to replace our current Hewlett Packard EVA8400 Storage Area Network. This replacement will include identical storage for both a primary site and a disaster recovery site operating in a full failover active/ active configuration. Storage will include all file and system storage for virtual ESX environment as well as physical servers. In addition to storage, we are seeking a tightly integrated (to Storage solution) Backup solution consisting of a D2D solution, with tape off loading, as well as switching our backup software from Veritas NetBackup to Veeam (or equivalent).

### **I. Storage Solution**

- Storage for primary site and DR site.
  - Storage at each site must be 290TB RAW or greater, with the ability to increase total capacity to 600TB by purchasing ONLY drives.
  - At a minimum, sites must have one tier of 20TB RAW SSD, a second tier of 150TB RAW 10k SAS or better, remainder of site must be 7.2k SAS or better. Proposal should include 7.2k, 10k or 15k RPM SAS drives and SSD drives.
  - Storage solution must include software/licensing at Maximum Capacity to allow for :
    - Expansion
    - Performance and Capacity Reporting
    - If hybrid solution, non-disruptive policy-based tiering and manual tiering of data
    - Replication
    - Snapshots
  - 42U Cabinets with sufficient PDUs and all necessary connectors.
- Storage operations must continue at 100% (no performance degradation) in the event of a controller failure.
- Ability to run all controllers in active mode at each site, with fault tolerance or redundancy including:
  - Features to prevent write-through caching during an unplanned controller outage or controller software upgrades.
  - Solution should be configured to support a drive shelf failure
  - Storage solution must support non-disruptive software and firmware upgrades.
- Minimum six port 16Gb SFP+ Fibre Channel Adapters per Controller node, with SFP+ Modules
- Solution should be flash cache capable

- One GigE management port and one GigE Replication port per controller node or greater.
- Two 48-port 16Gb SAN Switches per site, with SFP+ modules.
- 5-year 24 x 7 Support with 4-hour response.
- Optional 6-year 24 x 7 Support with 4-hour response.
- Compatible with VMWare ESXi 5.5 and newer.
- Compatible with Microsoft Windows Server 2008 and newer.
- Configuration, installation, implementation and data migration from HP EVA8400 to new storage solution
- Training on storage solution for 6 McHenry County staff.

Following features included in price:

- Volume level snapshotting.
- Ability to replicate between dissimilar arrays (ex. SSD to SAS).
- Integration with Backup to Disk solution
- Scheduled array replication at a volume level.
- Inline deduplication and compression.
- Thin provisioning.
- Web interface for management.
- Additional pricing for all expansion shelves and drives that are compatible with quoted storage solution.

## **II. Backup Solution – On Premise or Cloud Based**

- Backup to Disk Solution
  - Disk-based backup solution for primary site
    - Storage must be 200TB RAW or greater
    - Minimum Dual Port 10Gb SFP+ NICs with SFP+ modules
    - Minimum Four Port 8Gb Fibre Channel Adapters with SFP+ modules
    - Target Replication License
    - Supports direct or “flat” backups of snapshots from Primary site storage solution
    - 42U Cabinet
    - 5-year 24 x 7, 4-hr Support
    - Optional 6-year 24 x 7, 4-hr support
    - Implementation, installation and training of disk-based backup solution.
  - Disk-based backup solution for three Remote sites
    - Storage must be 8TB RAW or greater per Remote site
    - Minimum Four x 1 Gb Ethernet ports per site

- Source Licenses to replicate backups to Primary Site (if required)
  - No Rack or Cabinet needed for Remote Sites
  - 5-year 24 x 7, 4-hr Support
  - Optional 6-year 24 x 7, 4-hr support
- Tape Backup Solution
  - Two Tape Libraries with minimum 80-slots, six LTO-6 FC tape drives, redundant power supplies and FC Cables per library
  - 80 LTO-6 tapes with bar code labels per library
  - No Rack or Cabinet needed
  - 5-year 24 x 7, 4-hr Support
- Backup Server Hardware
  - Two Rack Mount servers with minimum dual 8-core processors, 32GB memory, 2 x 300GB 10k SAS drives, Redundant Power Supplies, Dual Port 10Gb SFP+ NICs with SFP+ modules, Dual Port 8Gb Fibre Channel Adapter, Remote management per server
  - Compatible with Backup to Disk and Tape Backup Solutions
  - 5-year 24 x 7, 4-hour support
- Backup Software
  - Best price one socket of Veeam or equivalent
  - 5-year 24 x 7, 4-hour support
  - Optional 6-year 24 x 7, 4-hour support
- Configuration, installation, implementation and Training for 6 McHenry County staff

### **III. Multivendor Maintenance Services**

- Multivendor Maintenance Services for 5-year period and 6-year option to support proposed solution. Since the solution operates in an environment also consisting of VMWare, Microsoft, Linux, and Citrix, we are seeking expertise and accredited knowledge in the following products:
  - Storage Solution
  - Backup Solution (Hardware and Software)
  - Cisco UCS Servers
  - Citrix
  - Red Hat Linux
  - Microsoft Backend Products (OS, SQL, ...)
  - VMware

We are seeking a single individual who can use their broad knowledge in the areas listed above to assist in moves, adds, changes, change management, versioning and release planning and

management, availability checkups, storage and solution support, infrastructure support assessment, firmware and software recommendations, upgrades, and after hours upgrades and deployments. A single individual is required to acquire the view and knowledge of the organization's IT infrastructure, and how changes in one area impact other areas of the infrastructure. Resume must include all formal education, work experience, and accreditations, certifications, and any schooling in process. Total annual hours will be 832, with 25% being after 6PM and/or weekends.

**REQUIRED ITEMS LIST – STORAGE SOLUTION**

Required Items for Storage Solution – Please indicate if your quote includes each listed item. If you need to provide any additional information, please indicate and provide additional notes with your response.

Required Item	Included?
Storage at each site must be 290TB RAW or greater, with the ability to increase total capacity to 600TB by purchasing ONLY drives	
At a minimum, sites must have one tier of 20TB RAW SSD, a second tier of 150TB RAW 10K SAS or better, with the remainder of site being 7.2k SAS or better	
Maximum Capacity Licensing	
Storage operations must continue with no performance degradation (100%) in the event of a controller failure	
Minimum six port 16Gb SFP+ Fibre Channel Adapters per controller, with SFP+ modules	
Onboard 1Gb Management and Replication ports per controller	
Ability to run controllers in active mode at each site, with fault tolerance or redundancy	
2 x 48-Port 16Gb SAN Switches per site, with SFP+ modules	
42U Cabinets	
Compatible with VMWare ESXi 5.5 and newer	
Compatible with Microsoft Windows Server 2008 and newer	
Volume level snapshotting	
Ability to replicate between dissimilar arrays (SSD to SAS)	
Integration with Backup solution	
Scheduled array replication at a volume level	
Inline deduplication	
Inline compression	
Thin provisioning of volumes	
Web interface for management	
5-year 24 x 7, 4-hr Support	
Optional 6-year 24 x 7, 4-hr Support	
Implementation and installation of storage solution	
Training for up to 6 McHenry County staff	

**REQUIRED ITEMS LIST – BACKUP HARDWARE SOLUTION**

<b>Required Item</b>	<b>Included?</b>
<b>Backup solution for Primary site</b>	
Storage must be 200TB RAW or greater	
Minimum Dual Port 10Gb SFP+ NICs with SFP+ modules	
Minimum Four Port 8Gb Fibre Channel Adapters with SFP+ modules	
Target Replication License	
Supports direct or “flat” backups of snapshots from Primary site storage solution	
42U Cabinet	
5-year 24 x 7, 4-hr Support Optional 6-year 24 x 7, 4-hr Support	
Implementation, installation and training for 6 McHenry County staff of backup solution	
<b>Backup hardware solution for three Remote sites</b>	
Storage must be 8TB RAW or greater per Remote site	
Minimum Four x 1 Gb Ethernet ports per site	
Licenses to replicate backups to Primary site (if required)	
5-year 24 x 7, 4-hr Support Optional 6-year 24 x 7, 4-hr Support Implementation, installation and training for 6 McHenry County staff of backup solution	
<b>Tape Backup Solution</b>	
Two Tape Libraries with minimum 80-slots, six LTO-6 FC tape drives, redundant power supplies and FC Cables per library	
80 LTO-6 tapes with bar code labels per library	
5-year 24 x 7, 4-hr Support  Optional 6-year 24 x 7, 4-hr Support  Implementation, installation and training for 6 McHenry County staff of backup solution	

**REQUIRED ITEMS LIST – BACKUP SOFTWARE SOLUTION**

<b>Required Item</b>	<b>Included?</b>
Best price on one socket of Veeam or equivalent	
5-year 24 x 7, 4-hr Support  Optional 6-year 24 x 7, 4-hr Support	
Implementation, installation and training for 6 McHenry County staff of backup solution	



**REQUIRED ITEMS LIST – SERVICES**

<b>Required Item</b>	<b>Included?</b>
Services for 5-year period and 6-year option to support:	
Expertise in VMWare, MS, Linux, Citrix, Storage and Backup solution	
Support of new Storage Solution (Maintenance, Monitoring, Allocate Storage, etc.)	
Support of new Hardware and Software Backup Solution	
Resume with accreditations and certifications	
Annually 832 hours with 25% of hours after 6PM, and/or weekends	

**ADDITIONAL ITEMS for STORAGE SOLUTION**

Please indicate any additional items and the per unit price to add to the solution.

**DETAILED INFORMATION ON PROPOSED SOLUTION**

Provide Names and contact information for three to five clients that County of McHenry can use for reference. References should be similar to County of McHenry in purpose and scope.

Give a short description of your solution, including model number.

List raw, useable, and physical storage with RAID levels.

List all power requirements for entire solution.

List all rack space requirements for entire solution.

Define what software, features and functionality are included within the proposed solution.

Define what software, features and functionality are NOT included within the proposed solution.

Provide very detailed information on the software, and hardware support and maintenance plan.

When does support begin?

Provide detailed information on encryption functionality.

Provide detailed information on de-duplication functionality.

Provide detailed information on RAID levels and capabilities.

Provide detailed information on asynchronous, and synchronous replication functionality.

Provide detailed information on controller(s) configuration.

Provide detailed information on high availability functionality.

Provide detailed information on configuration, implementation, installation and training.

Provide detailed information on IOPs and latency for configuration options.

Provide detailed information on ability to scale solution, and costs associated.

Provide detailed information on ISCSI, NFS and CIFS protocol support.

Provide detailed information on the ability to replicate between dissimilar disk tiers.

***THIS PAGE IS MANDATORY.***

**PROPOSAL FORM**

WE, \_\_\_\_\_, PROPOSE TO PROVIDE THE REQUESTED SERVICES PER THE REQUIREMENTS OF THIS REQUEST FOR PROPOSAL IN ACCORDANCE WITH THE SPECIFICATIONS CONTAINED HEREIN.

TOTAL AMOUNT PROPOSED FOR:

Complete replacement of Storage Area Network per specifications contained herein. **All proposals are required to give a complete break-down of all charges.**

\$ \_\_\_\_\_

\_\_\_\_\_  
(Written dollar amount)

WE ALSO CERTIFY THAT THIS WRITTEN PROPOSAL IS VALID FOR 120 DAYS FROM THE DAY OF THIS PROPOSAL AND THE ATTACHED INFORMATION IS RECEIVED AND FILED BY THE COUNTY OF MCHENRY.

\*\*Please list below other costs that may be associated with this service or use additional sheets if necessary:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Estimated start date after receipt of purchase order: # \_\_\_\_\_ days.

Estimated time of completion: # \_\_\_\_\_ days

***THIS PAGE IS MANDATORY.***

AUTHORIZED NEGOTIATORS:

Name: \_\_\_\_\_  
Phone # \_\_\_\_\_  
Title: \_\_\_\_\_

Name: \_\_\_\_\_  
Phone # \_\_\_\_\_  
Title: \_\_\_\_\_

***THIS PAGE IS MANDATORY.***

***REFERENCES***

List three (3) references that you have done similar work, service or supplied similar products to within the last twelve (12) months (Only correct contact names and phone numbers will be acceptable).

Entity:

Address:

City, State, Zip Code:

Telephone Number:

Contact Person:

---

Entity:

Address:

City, State, Zip Code:

Telephone Number:

Contact Person:

---

Entity:

Address:

City, State, Zip Code:

Telephone Number:

Contact Person:

**THIS PAGE IS MANDATORY.**

**RUBBER STAMPED, FAXED, COPIED, OR TYPED SIGNATURE WILL  
DISQUALIFY YOUR BID MUST BE AN ORIGINAL SIGNATURE**

**CERTIFICATIONS**

Vendor certifies that it has not been barred from contracting with a unit of State or local government as a result of a violation of Section 33E-3 or 33E-4 of the Criminal Code of 1961, as amended.

\_\_\_\_\_ Yes \_\_\_\_\_ No

Vendor certifies that it is aware that all contracts for the Construction of Public Works are subject to the Illinois Prevailing Wage Act (820 ILCS 130/1-12) \_\_\_\_\_ Yes \_\_\_\_\_ No

Under penalties of perjury, I certify that \_\_\_\_\_ is my correct Federal Taxpayer Identification Number. I am doing business as a (please check one):

- |   |  |
|---|--|
| <input type="checkbox"/> Individual   | <input type="checkbox"/> Real Estate Agent       |
| <input type="checkbox"/> Sole Proprietorship                                      | <input type="checkbox"/> Government Entity       |
| <input type="checkbox"/> *Partnership   | <input type="checkbox"/> Tax Exempt Organization |
| <input type="checkbox"/> **Corporation  | (IRC 501(a) only)                                |
| <input type="checkbox"/> Not-for-Profit Corporation                               | <input type="checkbox"/> Trust or Estate         |
| <input type="checkbox"/> Medical and Health Care<br>Services Provider Corporation |  |

\*State full names, titles and addresses of all responsible principles and/or partners below;

\_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_  
Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_

**If needed please submit any additional sheets.**

***THIS PAGE IS MANDATORY.***

**PROPOSER'S CERTIFICATION**

I have carefully examined the Request for Proposal, Requirements for Statements of Qualifications, Scope of Services Background, and any other documents accompanying or made a part of this Request for Proposal.

I hereby propose to furnish the goods or services specified in the Request for Proposal. I agree that my proposal will remain firm for a period of up to 120 days in order to allow the County adequate time to evaluate the qualifications submitted.

I verify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this proposal on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a proposal for the same product or service. No officer, employee or agent of the County of McHenry or any other proposer is interested in said proposal and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

\*\*State of Incorporation \_\_\_\_\_

---

(Individual - Partnership - Company - Corporation)

---

(Business Address)

---

(City, State, and Zip Code)

---

(By Printed Name and Signature)

(Title)

---

(Witness Signature)

(Title)

---

(Telephone No)

(Fax No)

---

(Date)

*End of Document*