## County of McHenry Request for Proposal

# RFP # 15-103 PROVIDE TELECOM SERVICES TO THE COUNTY OF McHENRY

October 15, 2015

This Request for Sealed Proposal (RFP) is for the purpose of, contracting with a qualified firm to Provide Telecom Services to the County of McHenry as a service to the County of McHenry as outlined within this document. All requirements are as per specifications enclosed herein. This will be a multi-year contract with the base year starting 12/01/15 thru 11/30/16, option year two 12/01/16 thru 11/30/17, and option year three 12/01/17 thru 11/30/18.

<u>GENERAL REQUIREMENT</u>: This is a Request for Sealed Proposal (see attached). Proposal will be opened and evaluated in private and proposal information will be kept confidential until an award is made. **One (1) original and one (1) copy of the complete proposal are to be submitted.** 

SUBMISSION LOCATION: Mailing Address:

**Purchasing Department** 

McHenry County Administration Building 2200 N. Seminary Avenue Room 200

Woodstock IL 60098
<u>Drop Off In Person:</u>
Purchasing Department

McHenry County Administration Building

667 Ware Road Room 200

Woodstock IL 60098 Phone: (815) 334-4818 Fax: (815) 334-4680

CONTACT PERSON: Mr. Donald A. Gray, CPPB

**Director of Purchasing** 

**SUBMISSION DATE AND TIME:** 1:00 PM, (CST) November 2, 2015

Proposals received after the submittal time will be rejected and returned unopened to the sender. (See below for schedule of events).

#### **SCHEDULE OF EVENTS**

October 15, 2015	RFP Available
October 21, 2015	Vendors Questions Submitted via fax to 815-334-4680 by 4:00 P.M.(CST)
October 26, 2015	Vendors Questions Answered via fax and Posted on Website by 4:00 P.M.(CST)
November 2, 2015	RFP due in Purchasing at 1:00 P.M.(CST)

#### **GENERAL INFORMATION**

#### **REQUEST FOR PROPOSALS**

#### **DEFINITION**

Request for Proposals (RFP) is a method of procurement permitting discussions with responsible vendor and revisions to proposals prior to award of a contract. Proposals will be opened and evaluated in private. **Award** will be based on the criteria set forth herein.

## RECEIPT and HANDLING of PROPOSALS

Proposals shall be opened in private by the Evaluation Committee to avoid disclosure of contents to competing vendors.

#### **EVALUATION of PROPOSAL**

The proposals submitted by vendors shall be evaluated solely in accordance with the criteria set forth in the RFP.

#### DISCUSSION of PROPOSAL

The Evaluation Committee may conduct discussions with any offeror who submits an acceptable or potentially acceptable proposal. Vendors shall be accorded fair and equal treatment with respect to any opportunity for discussion and revision of proposals. During the course of such discussions, the Evaluation Committee shall not disclose any information derived from one proposal to any other vendor.

#### **NEGOTIATIONS**

The County of McHenry reserves the right to negotiate specifications, terms, and conditions, which may be necessary or appropriate to the accomplishment of the purpose of this RFP. The County may require the RFP and the offeror's proposal be incorporated in full or in part as Contract Documents. This implies that this RFP and all responses, supplemental information, and other submissions provided by the vendor during discussions or negotiations may be held by the County of McHenry as contractually binding on the successful Vendor.

#### NOTICE of UNACCEPTABLE PROPOSAL

When the Evaluation Committee determines a vendor's proposal to be unacceptable, such vendor shall not be afforded an additional opportunity to supplement its proposal.

#### TERMS AND CONDITIONS

#### **AUTHORITY**

This Request for Proposals is issued pursuant to applicable provisions of the *McHenry County Purchasing Ordinance*, approved August 1, 2014. This ordinance is incorporated by reference into this RFP as if it were contained herein. If you desire a copy of this ordinance, contact the Director of Purchasing.

#### **RESERVED RIGHTS**

The County of McHenry reserves the right at any time and for any reason to cancel this Request for Proposal, to reject any or all proposals, or to accept an alternate proposal. The County reserves the right to waive any immaterial defect in any proposal. *Unless otherwise specified by the offeror, the County has no less than one hundred and twenty (120) days to accept.* The County may seek clarification from a vendor at any time and failure to respond promptly is cause for rejection. The County may require submission of best and final offers.

#### **INCURRED COSTS**

The County of McHenry will not be liable in any way for any costs incurred by respondents in replying to this RFP.

#### AWARD

Award shall be made by the McHenry County Board to the most responsive and responsible vendor whose proposal is determined to be the most advantageous to the County, taking into consideration price and the evaluation criteria set forth herein below.

#### **CRITERIA for SELECTION**

The following criteria and point system shall be used by the selection team to determine the firm or individual(s) most qualified and best suited to perform the work:

- 1. Service Level Agreement (SLA) (40pts).
- 2. Cost Proposal based on the contract description (30 pts)
- 3. Ability to Deliver (30 pts).

Total 100 points

#### **NON-DISCRIMINATION**

Vendor shall comply with the Illinois Human Rights Act, 775 ILCS 5/1-101 et seq., as amended and any rules and regulations promulgated in accordance therewith. Including, but not limited to the Equal Employment Opportunity Clause, Illinois Administrative Code, Title 44, Part 750 (Appendix A), 775 ILCS 5/1-102, which is incorporated herein by reference, and constituting of a written EEO Policy and a workforce profile that demonstrates its EEO practices. Furthermore, the Vendor shall comply the Public Works Employment Discrimination Act, 775 ILCS 10/0.01 et seq., as amended. The Vendor must have a written sexual harassment policy, which meets Illinois State Statutes, 775 ILCS, 15/3.

#### **SECURITY**

The Vendor represents and warrants to the County of McHenry that neither it nor any of its principals, shareholders, members, partners or affiliates, as applicable, is a person or entity named as a Specially Designated National and Blocked Person (as defined in Presidential Executive Order 13224) and that it is not acting, directly or indirectly, for or on behalf of a Specially Designated National and Blocked Person. The Vendor further represents and warrants to the County of McHenry that the Vendor and its principals, shareholders, members, partners, or affiliates, as applicable, are not directly or indirectly, engaged in, and are not facilitating, the transactions contemplated by this Agreement on behalf of any person or entity named as Specially Designated National and Blocked Person. The Vendor hereby agrees to defend, indemnify and hold harmless the County of McHenry, the Corporate Authorities, and all County of McHenry elected or appointed officials, officers, employees, agents, representatives, engineers and attorneys, from and against any and all claims, damages, losses, risks, liabilities, and expenses (including reasonable attorneys' fees and costs) arising from or related to any breach of the foregoing representation and warranties.

#### **PREVAILING WAGE**

The State of Illinois requires under Public Works Contracts that the general prevailing rate of wages in this locality be paid for each craft or type of worker hereunder. This requirement is in accordance with The Prevailing Wage Act, 820 ILCS 130/0.01 et seq., as amended. This shall include payment of the general prevailing rate for legal holiday

and overtime work. It shall be mandatory upon the subcontractor under the Contractor. A copy of the prevailing wage rates is posted on the McHenry County website at <a href="https://www.co.mchenry.il.us">www.co.mchenry.il.us</a> under BIDS and RFP's. If wage rates change during the course of the project, the new rates will be available in the County of McHenry Purchasing Office. Contractors may access the Illinois Department of Labor website for updates at <a href="https://www.state.il.us/agency/idol">www.state.il.us/agency/idol</a>.

It shall also be mandatory upon the Contractor to whom the Contract is awarded to insert into each subcontract and into the project Specifications for each subcontract a written stipulation to the effect that not less than the prevailing rate of wages shall be paid to all laborers, workers, and mechanics performing work under the Contract. It shall also be mandatory upon each subcontractor to cause to be inserted into each lower tiered subcontract and into the project Specifications for each lower tiered subcontract a stipulation to the effect that not less than the prevailing rate of wages shall be paid to all laborers, workers, and mechanics performing work under the Contract. A Contractor or subcontractor who fails to comply is in violation of the Act.

## CERTIFIED PAYROLL REQUIREMENTS (Public Act 94-0515)

Effective August 10, 2005 Vendors and Subcontractors on public works projects must submit certified payroll records on a monthly basis to the public body in charge of the construction project, along with a statement affirming that such records are true and accurate, that the wages paid to each worker are not less than the required prevailing rate and that the Vendor is aware that filing records he or she knows to be false is a Class B misdemeanor.

The certified payroll records must include for every worker employed on the public works project the name, address, telephone number, social security number, job classification, hourly wages paid in each pay period, number of hours worked each day, and starting and ending time of work each day. These certified payroll records are considered public records and public bodies must make these records available to the public under the Freedom of Information Act, with the exception of the employee's address, telephone number, and social security number. Any Vendor who fails to submit a certified payroll or knowingly files a false certified payroll is guilty of a Class B misdemeanor.

INCREASED PENALTIES for PREVAILING WAGE VIOLATIONS (Public Act 94-0488) Effective January 1, 2006, penalties for violations of the Prevailing Wage Act will increase from 20% to 50% of the underpaid amounts for second or subsequent violations. An additional penalty of 5% of the underpayment penalty must be paid to workers for each month the wages remain unpaid (up from the current 2% penalty).

For violations that occur after January 1, 2006, the debarment period --during which Vendors are ineligible for public works contracts -increases from 2 years to 4 years if two notices of violation are issued/serious violations occur within a 5-year period. In addition, a new monetary penalty of \$5,000 may be assessed against Vendors who retaliate against employees who report violations or file complaints under the Prevailing Wage Act.

#### **OSHA REQUIREMENTS**

The Occupational Safety and Health Act of 1970 (OSHA) "guarantees workers the right to a safe and healthful workplace". Under Section 5(a) (1) of the OSHA Act, the employer must "furnish to each of his employees' employment and a place of employment which are free from recognized hazards that are causing or likely to cause death or serious physical harm to his employees."

There are times when the County must hire entitles and individuals (contractors) to perform services. To this end, contractors hired by the County of McHenry must perform their duties in a manner that is complaint with all state and federal health and safety laws and industry guidelines. It is the responsibility of the contractor to ensure that their personnel and subcontractors comply with all state and federal health and safety laws and regulations and industry guidelines, including, but not limited to those set forth by: OSHA and related regulations, the Safety Inspection and Education Act, the Health and Safety Act, the National Institute of Occupational Safety and Health, the National Fire Protection Association, the Centers for Disease Control, American Industrial Hygiene Association, the American Council of Governmental Industrial Hygienists, the Environmental Protection Agency, and the Department of Transportation.

#### SUBSTANCE ABUSE PREVENTION ON PUBLIC WORKS PROJECTS ACT

The successful bidder must be in compliance with State of Illinois HB-1855 (Public Act 095-0635), which amends the Prevailing Wage Act. Before an employer commences work on a public works project, the employer shall have in place a written program, which meets or exceeds the program requirements in this Act, to be filed with the public body engaged in the construction of the public works and made available to the general public, for the prevention of substance abuse among its employees. The testing must be performed by a laboratory that is certified for Federal Workplace Drug Testing Programs by the Substance Abuse and Mental Health Service Administration of the U.S. Department of Health and Human Services.

## PROCUREMENT OF GREEN PRODUCTS AND TECHNOLOGIES

As approved by the McHenry County Board in April 2008, it is in the interest of public health, safety and welfare and the conservation of energy and natural resources to use and promote environmentally responsible products. The County should strive to influence private purchases through the example of using government specifications and standards that are green or environmentally friendly when making its purchases.

Whenever available and cost-justified, the County should purchase those materials including the purchase of recycled products containing post-consumer materials rather than residual materials resulting from the processing or manufacturing from another product. To the extent practicable, all products standards shall emphasize functional or performance criteria, which do not discriminate against the use of, recycled materials.

McHenry County should cooperate to the greatest extent feasible with other governments and organizations to develop a comprehensive, consistent, and effective procurement effort intended to stimulate the market for recycled products, reusable products, products designed to be recycled, and other environmentally responsible products.

McHenry County shall continue to participate in and shall encourage other public jurisdictions to participate with the County in the purchase of products containing recycled content. Participation in such cooperative systems shall be aimed at obtaining maximum practical recycled content in County purchases, to obtain best available price for products with recycled content, to facilitate or encourage lower prices industry-wide and to encourage development of industries and markets dealing with recycled content products.

#### PROCUREMENT OF PRODUCTS THAT ARE ENERGY STAR QUALIFIED

McHenry County shall select, where life cycle and cost-effective, ENERGY STAR and other energy efficient products, when acquiring energy-using products. This information will be required by the bidder in their bid submittal.

#### PURCHASE EXTENSION

This contract shall be offered for purchases to be made by other counties and governmental units within the State of Illinois as authorized by the Government Joint Purchasing Act. All purchases and payments made under this authority shall be made directly by the governmental unit to the Vendor. The County of McHenry shall not be responsible in any way for such purchase orders or payments. All terms and conditions of this contract shall apply to all orders placed by another governmental unit.

#### PROTEST PROCEDURES

Any Bidder who believes contractual terms or specifications are unnecessarily restrictive or limit competition may submit a protest, in writing, to the Director of Purchasing. To be considered, the protest must be received by McHenry County five (5) days prior to the stated bid opening. Any adversely affected or aggrieved Bidder shall have ten (10) days from the date of the bid opening to file a written protest regarding the intent to award the bid. Protests submitted after that date will not be accepted. Protests must specify the grounds upon which the protest is based (refer to appropriate statute, rule, code, or ordinance which defines the protest process).

#### **ADDENDUM**

Should the Vendor require any additional information about this Bid, please fax to Purchasing (815-334-4680) any questions by the deadline as outlined in the schedule of events. ANY AND ALL changes to these specifications are valid only if they are included by Written Addendum to All Bidders. NO interpretation of the meaning of the plans, specifications, or other contract documents will be made orally. If required, all addenda will be faxed to bidder if a Notice of Intent to Bid has been completed and faxed to the Purchasing Office. In addition, all addenda are posted on the County of McHenry's website. Failure of the bidder to receive any such addendum or interpretation shall not relieve the bidder from obligation under this Bid as submitted. All addenda so issued shall become part of the bid documents. Failure to request an interpretation constitutes a waiver to later claim that ambiguities or misunderstandings caused by a bidder to improperly submit a bid.

Response to these questions will be made by means of an addendum. Only the Director of Purchasing has the authority to issue an addendum.

Addenda are written instruments issued by the County prior to the date for receipt of proposals, which modify or interpret the Bid by addition, deletions, clarifications or corrections.

Prior to the receipt of bids, addenda will be faxed or delivered to all who are known to have received a Notice to Bid. Each vendor shall ascertain prior to submitting a bid that all addenda issued have been received and, by submission of a bid, such act shall be taken to mean that such vendor has received all addenda and that the vendor is familiar with the terms thereof and understands fully the contents of the addenda.

#### **TAXES**

The County of McHenry is exempt from paying Illinois Use Tax, Illinois Retailers Occupation Tax, and Federal Excise Tax.

#### **PAYMENTS**

The Vendor shall furnish the County with an itemized invoice. Payment shall be made in accordance with applicable provisions of the "Local Government Prompt Payment Act."

### **VENDOR RESPONSIBILITIES**

The selected Vendor will be required to assume responsibility for all services offered in this proposal. The County will consider the selected Vendor to be the sole point of contact with regard to contractual matters, including payment of any and all charges resulting from the contract.

Any contract resulting from this RFP may not be assigned, in whole or in part without written consent of the County. If the Vendor attempts to make such an assignment without the written consent of the County, the Vendor shall nevertheless remain legally responsible for all obligations under the Contract.

## INTERPRETATION or CORRECTION of REQUEST for PROPOSALS

Vendors shall promptly notify the Director of Purchasing of any ambiguity, inconsistency, or error, which they may discover upon examination of the Requests for Proposals.

Interpretations, corrections, and changes to the Request for Proposals will be made by addendum. Interpretations, corrections, or changes made in any other manner will not be binding.

#### **COMPLIANCE WITH LAWS**

The bidder hereto covenants and agrees to comply with all applicable federal, state, and local laws, codes, ordinances, rules and regulations. Failure to comply with the terms of this provision shall constitute a breach of contract and permit the County to terminate this (Request for Sealed Proposal/Bid) in accordance with the termination provisions stated herein.

### RECOURSE for UNSATISFACTORY MATERIALS

Payment shall be contingent upon the County's inspection of and satisfaction with completed work. Any defective work or materials, non-conformance to bid specifications, damaged materials, or unsatisfactory installation shall be corrected to the County's satisfaction by the successful bidder at no additional charge.

#### **TERMINATION**

Failure to comply with the terms and conditions as herein stated shall be cause for cancellation of the contract. The County will give written notice of unsatisfactory performance and the Vendor will be allowed thirty (30) days to take corrective action and accomplish satisfactory control. If at the end of the thirty days, the County deems the Vendor's performance still unsatisfactory, the contract shall be canceled. The exercise of its right of cancellations shall not limit the County's right to seek any other remedies allowed by law.

The successful bidder will agree that the resulting contract is made subject to available budgetary appropriations and shall not create any obligation on behalf of the County in

excess of such appropriations. In the event that no funds or insufficient funds are appropriated and budgeted, this Contract shall terminate without penalty or expense to the County thirty (30) days after written notification of termination from the County.

The successful bidder will agree that pursuant to requirements imposed under Illinois law, the County shall have 120 days after each election of county board members to terminate this Agreement, without cause and without penalty.

#### REJECTION of BIDS, WAIVER of IRREGULARITIES

McHenry County reserves the right to reject any or all bids, to waive irregularities, and to accept that bid which is considered to be in the best interest of the County. Any such decision shall be considered final.

#### **DELIVERY**

Delivery will be considered in making the award and the bidders shall state, in the spaces provided expected delivery after receipt of order. Failure to meet said delivery promises without prior consent of the Director of Purchasing will be considered a breach of faith.

#### WORKMANSHIP

Items shall be manufactured according to the highest traditions of the industry and shall meet all commercial standards of quality. The County shall be the sole judge of acceptable products. Unacceptable products will be rejected and suitable price adjustments made.

#### **OUALIFICATIONS**

Each firm submitting an RFP for this project shall submit detailed information concerning the professional qualifications of the individual(s) assigned to carry out this project. Relevant project experience, logistical capabilities and other relevant support data regarding the firm and assigned personnel must be included.

Each firm submitting a proposal for this project must provide at least three (3) references where projects of a similar nature have been successfully completed and implemented. These references should provide the name and address of the entity where the project was completed as well as a contact person.

#### **INSURANCE**

<u>General</u> The successful bidder shall maintain for the duration of the contract and any extensions thereof, at bidder's expense, insurance that includes "Occurrence" basis wording and is issued by a company or companies qualified to do business in the State of Illinois that are acceptable to the County, which generally requires that the company(ies) be assigned a Best's Rating of A or higher with a Best's financial size category of Class XIV or higher, in the following types and amounts:

a) Commercial General Liability in a broad form, to include, but not limited to, coverage for the following where exposure exists: Bodily Injury and Property Damage, Premises/Operations, Independent Vendors, Products/Completed Operations, Personal Injury and Contractual Liability; limits of liability not less than:

\$1,000,000 per occurrence and \$2,000,000 in the aggregate;

b) Business Auto Liability to include, but not be limited to, coverage for the following where exposure exists: Owned Vehicles, Hired and Non-Owned Vehicles and Employee Non-Ownership; limits of liability not less than:

\$1,000,000 per occurrence combined single limit for: Bodily Injury Liability and Property Damage Liability;

- c) Workers' Compensation Insurance to cover all employees and meet statutory limits in compliance with applicable state and federal laws. The coverage must also include Employer's Liability with minimum limits of \$100,000 for each incident.
- d) Professional Liability Insurance with \$1,000,000 per occurrence and \$1,000,000 in aggregate.

#### **EVIDENCE of INSURANCE**

The successful bidder agrees that with respect to the above-required insurance that:

- (a) The County of McHenry shall be provided with Certificates of Insurance evidencing the above required insurance, prior to commencement of the contract and thereafter with certificates evidencing renewals or replacements of said policies of insurance at least fifteen (15) days prior to the expiration or cancellation of any such policies;
- (b) The contractual liability arising out of the contract shall be acknowledged on the Certificate of Insurance by the insurance company;
- (c) The County of McHenry shall be provided with thirty (30) days prior notice, in writing, of Notice of Cancellation or material change and said notification requirement shall be stated on the Certificate of Insurance;
- (d) Subcontractors, if any, comply with the same insurance requirements. In addition to being named as an additional insured on the Certificate of Insurance, each liability policy shall contain an endorsement naming the County of McHenry as an additional insured. A copy of the endorsement shall be provided to McHenry County along with the Certificate of Insurance; and
- (e) have McHenry County named as an additional insured and the address for certificate holder must read exactly as:

County of McHenry, a body politic 2200 N. Seminary Avenue Woodstock, IL 60098 (f) Insurance Notices and Certificates of Insurance shall be provided to:

McHenry County, Purchasing Department 2200 N. Seminary Avenue, Room 200 Woodstock, Illinois 60098

The County shall be provided with Certificates of Insurance evidencing the above required insurance prior to the commencement of this Agreement and thereafter with the certificated evidencing renewals or changes to said policies of insurance at least fifteen (15) days prior to the expiration or cancellation of any such policies.

The County shall be named as additional insured on all liability policies, and the parties acknowledge that any insurance maintained by the County shall apply in excess of, and not contribute to, insurance provided by successful bidder.

The contractual liability arising out of the Agreement shall be acknowledged on the Certificate of Insurance by the insurance company. The County shall be provided with thirty (30) days prior notice, in writing, of Notice of Cancellation or material change, and said notification requirements shall be stated on the Certificate of Insurance.

Acceptance or approval of insurance shall in no way modify or change the indemnity or hold harmless clauses in this agreement, which shall continue in full force and effect.

#### HOLD HARMLESS CLAUSE

The Vendor agrees to indemnify, save harmless and defend the County of McHenry, their agents, servants, and employees, and each of them against and hold them harmless from any and all lawsuits, claims, demands, liabilities, losses and expenses, including court costs and attorney's fees, for or on account of any injury to any person, or any death at any time resulting from such injury, or any damage to property, which may arise or which may be alleged to have arisen out of or in connection with the work covered by this contract. The foregoing indemnity shall apply except if such injury, death or damage is caused directly by the willful and wanton conduct of the County of McHenry, their agents, servants, or employees or any other person indemnified hereunder.

#### **CHOICE OF LAW AND VENUE**

The bidder agrees that this bid has been executed and delivered in Illinois and that their relationship and any and all disputes, controversies or claims arising under this bid or any resulting contract shall be governed by the laws of the State of Illinois, without regard to conflicts of laws principles. The bidder further agrees that the exclusive venue for all such disputes shall be the Circuit Court of the 22<sup>nd</sup> Judicial Circuit of McHenry County, Illinois, and the bidder hereby consent to the personal jurisdiction thereof.

#### **EVALUATION**

Evaluation of proposals will be done by the Director of Purchasing and associated County staff. Proposals will be evaluated on experience in doing projects of a similar nature and adherence to specifications.

#### **DIRECTIONS FOR SUBMISSION**

Qualified individuals or firms are to <u>submit</u> **one (1) original and one (1) copy** of the completed proposal along with any support documentation to:

Mr. Donald A. Gray, CPPB
Director of Purchasing
McHenry County Administration Building
2200 N. Seminary Avenue, Room 200
Woodstock, Illinois 60098

All data and documentation submitted as part of this RFP shall become the property of McHenry County, Illinois. After award of this contract, all responses, documents, and materials contained in the RFP shall be considered public information and will be made available for inspection in accordance with the Illinois Freedom of Information Act.

All proposals must be received by <u>1:00 p.m. (CST) on November 2, 2015</u>. Absolutely no proposal will be accepted after the time specified. Late proposals shall be rejected and returned unopened to the sender. The County of McHenry does not prescribe the method by which proposals are to be transmitted; therefore, it cannot be held responsible for any delay, regardless of reason, in the transmission of proposals.

## BID ENVELOPES ARE TO BE CLEARLY MARKED WITH THE RFP TITLE, TIME & DATE OF OPENING.

#### SUBMITTAL

Submit one (1) bid, multiple bids will not be accepted.

#### PRICING

Price offered shall be firm for at least 120 days after the latest time specified for submission of proposals and thereafter until written notice is received from bidder.

#### **FREIGHT**

Freight is all inclusive unless otherwise stated.

#### FUEL SURCHARGE

The County of McHenry does NOT accept any fuel surcharges.

#### **SPECIFICATIONS**

#### I. OVERVIEW:

The County of McHenry is accepting proposals from authorized Vendors to furnish the County of McHenry's POTS, Long Distance, DIDs, T1 and PRI telecom circuits and lines, and Internet service.

#### II. SCOPE OF WORK:

The intent of this scope of work is to provide a basis for comparison to Requests for Proposal. It is expected that the Vendor, by submitting a proposal, has exercised their professional judgment on the tasks required and level of effort necessary to provide the expected service. The County reserves the right to modify the scope of work to fit available funding. The Vendor shall include, but is not limited to the following services:

- Plain Old Telephone Service (POTS) lines
- Direct Inward Dialing (DIDs)
- Bundled Long Distance
- T1 Circuits
- Primary Rate Interface (PRI) Circuits
- Session Initiation Protocol (SIP) Trunking
- Gigabyte Network Connectivity
- Internet Bandwidth

The County wishes to contract with a Tier 1 voice and data provider for the services listed above between the following sites:

- McHenry County Government Center (MCGC)
   2200 N. Seminary Avenue
   Woodstock, IL 60098
- Department of Transportation 16111 Nelson Road Woodstock, IL 60098
- 3. Valley Hi Nursing Home 2406 Hartland Road Woodstock, IL 60098
- McHenry County Animal Control 100 N. Virginia Street Crystal Lake, IL 60014
- Mental Health Board
   620 Dakota Street
   Crystal Lake, IL 60012
- McHenry County Treasurer
   2100 N. Seminary Avenue
   Woodstock, IL 60098

- McHenry County Administration Building 667 Ware Road Woodstock, IL 60098
- Workforce Network
   500 Russell Court
   Woodstock, IL 60098

The County will apply as much weight in the decision process to the price, the ability to deliver, and the Service Level Agreement. The Service Level Agreement for each service should reflect the amount of credit given for any outage, and the calculation used in that equation.

The County would like to begin and end all these services on a common date, and would be agreeable to a two year term with a third year optional term, subject to a funding out clause.

- A. POTS: The County is requesting pricing for approximately 274 POTS lines currently in place.
- B. DIDs: The County requests DIDs at no cost. Vendor is asked to verify pricing.
- C. BUNDLED LONG DISTANCE: The County requests vendor pricing for their long distance calling.
- E. CURRENT T1 CIRCUITS: There are currently approximately ten (10) T1's. The plan is to convert three (3) of the T1's to fiber thus eliminating three (3) T1's in converting to SIP Trunking. Vendor is asked to price the T1's staying in place.
- F. PRI CIRCUITS: The County currently has three (3) PRI's that are the primary input to our locally hosted telecom solution. These three (3) PRI's enter the same building and are handed off to the telecom system via Ethernet. We seek a Session Initiation Protocol (SIP) trunk Solution equal to or better than the current solution. We would like to have a solution that employs two SIP trunks, handing off calls to our telecom solution with each SIP trunk landing in a separate building to provide for redundancy of the telecom solution. The total SIP bandwidth should support at least the same number of calls as the current solution with no local usage costs, including the traditional bands A, B, and local toll areas. Please supply the associated cost for any Band C and long distance cost via the SIP trunks.

The vendor will be responsible for the installation, testing, and cutover of the SIP trunks from the existing PRI's with no downtime from 6:00 AM to 6:00 PM. The vendor will also be responsible for on-site configuration and connection to the locally hosted telecom solution, as well as training for County staff.

G. SIP TRUNKING: The County currently utilizes PRI's and POT's lines to provide local PSTN connectivity. Currently, we have three (3) bonded PRI's that are the primary input to our locally hosted telecom solution. These three (3) PRI's enter the same building and are handed off to the telecom system via Ethernet. We seek a SIP trunk Solution equal to or better than the current solution. We would like to have a solution that employs two SIP trunks, handing off calls to our telecom solution with each SIP trunk landing in a separate building to provide for redundancy of the telecom solution. The total SIP

bandwidth should support at least the same number of calls as the current solution with no local usage costs, including the traditional bands A, B, and local toll areas. Please supply the associated cost for any Band C and long distance cost via the SIP trunks.

The vendor will be responsible for the installation, testing, and cutover of the SIP trunks from the existing PRI's with no downtime from 6:00 AM to 6:00 PM. The vendor will also be responsible for on-site configuration and connection to the locally hosted telecom solution, as well as training for County staff.

The County requires high availability as well as rapid resolution to any issues. Please supply SLA for the SIP VOIP Services, including credit calculation for outages. Also, include trouble ticket procedure, escalation and mean times to response and resolution. Cite whether your company is the primary resource to fix issues or if you must work through a third party

H. GIGABYTE NETWORK CONNECTIVITY AMONGST MULTIPLE SITES: Currently, the County has a multiport based high availability 5MB network solution connecting four (4) sites. We would like to expand this service to include a fifth site and increase the available bandwidth between each site and the Head End to be 1GB.

The five (5) sites include the following:

- McHenry County Government Center (MCGC) Head End 2200 N. Seminary Avenue Woodstock, IL 60098
- Department of Transportation 16111 Nelson Road Woodstock, IL 60098
- 3. Valley Hi Nursing Home 2406 Hartland Road Woodstock, IL 60098
- McHenry County Animal Control 100 N. Virginia Street Crystal Lake, IL 60014
- Mental Health Board
   620 Dakota Street
   Crystal Lake, IL 6001

The 1GB solution should be a high availability, high bandwidth fiber service that allows for expansion when required. Expansion means adding sites, and/or increasing bandwidth.

Please supply Service Level Agreement (SLA) for the GB network services including credit calculations for outages. Also, include trouble ticket procedure, escalations, and mean times to response and resolution. Cite whether your company is the primary resource to fix the issues or if you must work through a third party.

#### **III. PROPOSAL REQUIREMENTS:**

The Proposal shall include a Table of Contents and follow the format below.

## A. Company Information

- 1. Provide general information about your company, including the most current financial information should include, but is not limited to years in business, geography served, number of employees, Balance Sheet for last two (2) years.
- 2. Submit an Executive Summary (no more than two (2) pages).
- 3. Required services, Plans and Equipment:

The County requires the services, plans and equipment with features and functions as stated in this section. The Vendor shall provide information on how they will address the following requirements:

a. Customer Services:

In order to provide excellent customer service that will meet the County's business needs, while reducing the amount of staff time required to follow-up on problems, the Vendors shall provide information to address the following:

- i. Routine service (detailed information).
- ii. Emergency service.
- iii. Account (billing inquiry) assistance.
- iv. Trouble shooting existing equipment.
- v. Customer complaints.
- vi. Responsibility of notifying the County of McHenry's designee at least 24 hours in advance of any system maintenance that might impact or degrade their system's performance.
- vii. Provide a designated account representative.

#### b. Account Billing Requirements:

- i. All invoices shall be submitted to County of McHenry in paper form.
- ii. Vendor should indicate if billing is available electronically, in a format that contains system reports that allow for quick retrieval of information.
- iii. The County will also require the ability to view the monthly bill on-line. A sample of the Vendor's billing should be attached for review.
- iv. Vendor shall be responsible for maintaining contract pricing and for establishing separate monthly billing for each department.

#### c. Availability of Reports:

Provide reporting options that allow the County to generate "on-demand" reports from the data very quickly, without having to custom prepare software or queries. Please provide samples for review. Some of the reports the County requires, but is not limited to, include the following:

- Monthly data traffic reports on each circuit to assess bandwidth of each circuit
- ii. Creation of a master bill with sub-accounts (defined by the County).
- iii. Account adjustments.
- iv. Monthly service fees.
- v. Fees, surcharges and taxes.
- vi. Describe web portal access, usage, and availability for on demand reporting.

#### B. Methodology

 Describe the methodology that you would implement to covert (if applicable) the County to your technology and devices. Downtime, conversion assistance, and the amount of impact on services provided to the public should be addressed.  Provide suggestions for eliminating service and for adding different service plans to provide the most cost effective T1, PRI, POTS, DIDS, Bundled Long Distance, and SIP trunking, Gigabyte Network Connectivity, and Internet Bandwidth services to the County. The County requests the Vendor to provide solutions for optimizing the service.

#### C. Prior Experience and References

- 1. Vendor must identify at least four (4) Chicagoland municipal agencies that currently use their services. List the name of the entity, contact person, phone number, information about the project, and when the project was undertaken and completed.
- Provide a brief summary of experience for any sales or technical team members who will be working on this RFP submission, company representatives who will work on any conversion, the project manager and account manager.

## D. Project Management

- Vendor should submit a Project Plan that details their timelines and steps that
  would be required to implement their solution. The Project Plan should include major
  objectives, milestone completion dates, with associated payments, and task completion
  sign-offs that the County of McHenry and the Vendor expect to meet for the project to
  move forward and be completed successfully.
- Vendors should detail their past experiences developing such project plan(s) and reference agencies that they have worked with on the implementation of a similar type of system.
- 3. Vendor shall provide a detailed explanation of emergency (disaster) type services available to the County.

#### E. Cost Proposal: (See Exhibit A)

1. Detail the costs that the County will incur for 12, 24, and 36 month periods. Please respond by listing your pricing on Exhibit A.

#### **IV. ESCALATION PROCESS:**

Vendor shall provide a detailed chart with times, names and titles of individuals and telephone numbers regarding escalation process for all services listed in the event of critical outages and downtime.

#### **V. SERVICE OUTAGES:**

The Vendor is asked to provide the practice used for prioritizing service problems based on the severity of the problem reported. Considering the problem description, the Vendor should define how they determine and assign the severity at ticket entry. The Vendor should define the Severity Level and type of Service Problem that applies per the following chart for each service:

Severity Level	Service Problem
Severity 1:	•
Severity 2:	•
Severity 3:	•

Severity 4:	•

Please include what are business hours for reporting service problems? Are these services available 24 hours a day, 7 days a week? What is the average timeframe for initial call back or response when there is a problem or outage? What is the initial timeframe for problem resolution?

Please add any additional relevant information on how your company manages and reports service outages.

#### **VI. CUSTOMER NOTIFICATION:**

Vendor shall define their plans for notifying their customers for each of the following conditions:

Type of Downtime	Vendor Plans for Customer Notification
<ul> <li>Planned Downtime for scheduled maintenance</li> </ul>	
Demand or emergency maintenance to prevent an outage condition	
Unplanned Downtime	

#### VII. <u>SERVICE ASSURANCE WARRANTIES</u>

Vendor is to define their warranty and credit schedule for any applicable outage:

If Outage is From:	If Outage is Up To:	Credit Applied Is:
Example: 1 minute	Example: 30 minutes	X%

#### **VIII. SERVICE LEVEL AGREEMENT:**

Vendor's Service Level Agreement must be attached. Please supply a Service Level Agreement (SLA) for all services outlined, including credit calculations for outages. Within Service Level Agreement, at a minimum, specify Service Availability percentage, Data delivery percentage, Roundtrip, Latency, and Jitter. Also, include trouble ticket procedure, escalations, and mean times to response and resolution. Cite whether your company is the primary resource to fix the issues or if you must work through a third party. If separate SLAs are designed for different services, please clearly indicate such on each SLA.

	Yes	No
Vendor's SLA attached		
Information on Credit Calculations for Outages included		
Information on Trouble Ticket Procedure included		
Information for Escalations included		
Information for mean times to Response and Resolution included		
Is Vendor primary resource to fix all issues		

## IX. CUSTOMIZED BILLING:

County of McHenry is comprised of several departments and off-site locations utilizing the described various services and are responsible for processing designated costs.

1.	Can billing be customized to bill sp	ecific phone li	ines and/or s	services to designated
	departments or off-site locations?	Yes	No	

2. Can multiple invoices be consolidated, if needed? \_\_\_\_\_Yes \_\_\_\_\_No

## X. QUANTITIES:

The quantities listed are not guaranteed and may change at any time.

#### XI. SPECIAL CONDITIONS:

A funding out clause shall be made part of the agreement as funding is subject to annual appropriation, and if such funding is unavailable, the Agreement may be terminated by Customer without Customer incurring any liability or early termination penalties, but customer must provide 30-day notice of intent to cancel.

#### XII. EXHIBITS:

1. Exhibit A – Cost Proposal Form

#### **PROPOSAL FORM**

WE,	, PROPOSE TO PROVIDE THE REQUESTED SERVICES PER
THE REQUIREMENTS OF THIS REQU	EST FOR PROPOSAL IN ACCORDANCE WITH THE
SPECIFICATIONS CONTAINED HEREI	N.

#### **EXHIBIT A**

## A. Cost Proposal

- 1. Proposed fees must be all inclusive. No additional costs will be paid by the County, which includes, but is not limited to, administrative charges, trip time, fuel charges, freight or handling charges and any other costs associated with providing the service. Prices shall remain firm for the term of the contract. The County shall evaluate the technical specification of equipment proposed and desire all vendors to keep "marketing information" to a minimum.
- 2. List all applicable taxes that the County will be charged. Note that the County is tax exempt from Retailers Occupation Tax and Federal Excise Tax.
- 3. Detail the costs that the County will incur for the 12-month agreement, 24-month agreement, and a 36-month agreement period for the following services:
  - POTS lines
  - DIDs
  - Bundled Long Distance
  - T1 Circuits
  - PRI Circuits
  - SIP Trunking
  - Gigabyte Network Connectivity
  - Internet Bandwidth

Item Description	12-Month Agreement Cost	24-Month Agreement Cost	36-Month Agreement Cost

## B. T1 / PRI / SIP Basic Monthly Circuit Costs

- 1. Vendor must clearly identify associated prices as a per line cost for each line type being proposed.
- 2. County desires unlimited local and intraLATA (Local Access and Transport Area) toll calling. In the table below, Vendor is to provide unbundled and bundled pricing for local calling and IntraLATA toll calling.
- 3. Non-recurring costs should include all vendor installation, provisioning and engineering costs, and build out costs.
- 4. If Federal Universal Service Fund (FUSF) charges will be applied, include the applicable charges in the rates provided on this worksheet.
  - 5. Vendor Response: Vendor shall complete the following chart.

Line Type	Non-Recurring Charge (Cost per Line)	Monthly Recurring Charge (Cost per Line) Local	Monthly Recurring Charge (Cost per Line) Toll	FUSF Yes or No
T1				
PRI				
SIP				

#### C. POTS Service

- 1. Vendor must identify associated prices as a per line cost for each line type being proposed to the County of McHenry.
- 2. The Basic Monthly Charge column should contain the monthly recurring charges as a per line cost associated with each line type.
  - 3. Provide the non-recurring costs and monthly recurring costs for all line types.
- 4. If FUSF charges will be applied, include the applicable charges in the rates provided on this worksheet.
  - 5. Vendor Response: Vendor shall complete the following chart:

Number of POTS Lines: Approximately 274

Line Type	Basic Monthly Charge (Cost per Line) Local	Basic Monthly Charge (Cost per Line) Toll	Non- Recurring Charges (Cost per Line)	FUSF Yes or No
POTS Lines				

# D. Services and Charges Instructions:

- 1. This table can be used by the Vendor to indicate additional features that would be offer to the County of McHenry. Indicate any charges associated with those features.
- 2. The Monthly Charge should contain the charge per line, associated with the feature.
- 3. Non-recurring charges should contain any one-time charges associated with the line type, on a per line basis.
- 4. If FUSF charges will be applied, include the applicable charges in the rates provided on this worksheet.
- 5. Vendor Response: The Vendor shall complete the following chart:

Desirable Feature Specification	Monthly Charge (Cost per Line)	Non-Recurring (Cost per Line)	FUSF Yes or No
Call Waiting			
Call Forwarding			
3-Way Calling			
Speed Calling			
Automatic Call Back			
Repeat Dialing			
Call Screening			
Caller ID			
Caller ID with Name			
Calling Party Number Blocking			
Privacy Manager			
Voice Mail			

## E. Additional Pricing

	1.	Bu	ndled Long Distance:
;	2.	DII	Os – Cost per DID Number:
1	Not	e:	County of McHenry requests DIDs at no cost. Vendor is asked to verify
pricing.			

#### F. Gigabyte Network Connectivity Amongst Multiple Sites

Currently, the County has a multiport based high availability 5MB network solution connecting four (4) sites. We would like to expand this service to include a fifth site and increase the available bandwidth between each site and the Head End to be 1GB.

The five (5) sites include the following:

- McHenry County Government Center (MCGC) Head End 2200 N. Seminary Avenue Woodstock. IL 60098
- Department of Transportation 16111 Nelson Road Woodstock, IL 60098
- Valley Hi Nursing Home
   2406 Hartland Road
   Woodstock, IL 60098
- McHenry County Animal Control 100 N. Virginia Street Crystal Lake, IL 60014
- Mental Health Board
   Dakota Street
   Crystal Lake, IL 6001

The 1GB solution should be a high availability, high bandwidth fiber service that allows for expansion when required. Expansion means adding sites, and/or increasing bandwidth.

#### G. Internet Service

Currently, the County employs a BGP (what does this stand for) Solution that utilizes two separate 100MB Internet pipes. The County wishes to replace one of the current 100MB pipes with either a 100MB or upgrade to a 250MB pipe service agreement.

The County would also like access to a portal to view usage or troubleshoot issues within. Would this be available? **Yes / No (circle one)** 

Monthly cost for 100MB Internet service	\$
Monthly cost for 250MB Internet Service	\$
Cost to Upgrade to 250MB Internet Pipe	\$

vvould the County incur any costs to upgrade to	a 250MB Internet pipe?	Yes / No (circi
one)		
If yes, what would the cost be? \$		
Please describe what is included in the cost:		

## H. Termination Liability and Penalties of Existing Services upon Disconnection

The County of McHenry currently has several agreements in place for all services with various expiration dates. The County will incur early termination costs upon entering into the services outlined herein. The County would like the awarded Vendor to absorb any termination costs associated with entering into the above described services.

Vendor will cover all early termination costs: Yes / No (circle one)

I.	Compa	any	Name:	

#### J. Additional Requirements:

MUST provide overview of your network identify your resources and what you are able to troubleshoot – what is owned by you.

MUST provide actual network reliability and availability for the last two (2) years.

MUST provide redundancy documentation Disaster Recovery (DR) and Business Continuity (BC) plan.

MUST provide 24x7x365 support.

MUST provide 24x7x365 NOC Services for SIP and Internet Services.

MUST provide sample billings and options to customization.

MUST provide management and web reporting portal.

MUST provide project plan.

MUST include any and all charges within proposal.

AUTHORIZED NEG	OTIATORS:
Name:	
Phone #	
Title:	
Nie wa e v	
Name:	
Phone #	
Title:	

## **REFERENCES**

List three (3) references that you have done similar work, service or supplied similar products to within the last twelve (12) months (Only correct contact names and phone numbers will be acceptable).					
Entity:					
Address:					
City, State, Zip Code:					
Telephone Number:					
Contact Person:					
Entity:					
Address:					
City, State, Zip Code:					
Telephone Number:					
Contact Person:					
Entity:					
Address:					
City, State, Zip Code:					
Telephone Number:					
Contact Person:					

# RUBBER STAMPED, FAXED, COPIED, OR TYPED SIGNATURE WILL DISQUALIFY YOUR BID MUST BE AN ORIGINAL SIGNATURE

## **CERTIFICATIONS**

as a result of a violation of Section 33E-3 or 33E	n contracting with a unit of State or local government E-4 of the Criminal Code of 1961, as amended. Yes No
Vendor certifies that it is aware that all contract the Illinois Prevailing Wage Act (820 ILCS 130/1	ts for the Construction of Public Works are subject to -12) Yes No
Under penalties of perjury, I certify that	is my correct Federal siness as a (please check one):
IndividualSole Proprietorship*Partnership**CorporationNot-for-Profit CorporationMedical and Health Care Services Provider Corporation  *State full names, titles and addresses of all res	Real Estate AgentGovernment EntityTax Exempt Organization
Name:	Title:
Address:	
Name:	Title:
Address:	
Name:	_ Title:
A 11	
Name:	Title:
Address:	
Name:	Title:
Address:	

If needed please submit any additional sheets.

#### **PROPOSER'S CERTIFICATION**

I have carefully examined the Request for Proposal, Requirements for Statements of Qualifications, Scope of Services Background, and any other documents accompanying or made a part of this Request for Proposal.

I hereby propose to furnish the goods or services specified in the Request for Proposal. I agree that my proposal will remain firm for a period of up to 120 days in order to allow the County adequate time to evaluate the qualifications submitted.

I verify that all information contained in this proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this proposal on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.

I further certify, under oath, that this proposal is made without prior understanding, agreement, connection, discussion, or collusion with any other person, firm or corporation submitting a proposal for the same product or service. No officer, employee or agent of the County of McHenry or any other proposer is interested in said proposal and that the undersigned executed this Proposer's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

**State of Incorporation	
(Individual - Partnership - Company - Corporation)	
(Business Address)	
(City, State, and Zip Code)	
(By Printed Name and Signature)	(Title)
(Witness Signature)	(Title)
(Telephone No)	(Fax No)
(Date)	

End of Document