

SUMMARY SHEET
County of McHenry Purchasing

Date: 5/11/2015 @ 2:00
Bid/RFP: 15-37 DragonWave Upgrade Connection
 from Gov't. Center to VH

	VENDOR	VENDOR	VENDOR	VENDOR
VENDOR NAME CITY/STATE	Sentinel Technology Downers Grove, IL.	Urban Communications Oakbrook, IL.		
ORIGINAL SIGNATURE	Yes	Yes		
MANDATORY PAGES	Yes	Yes		
Dragon Wave Horizon Compact Plus with FCC Licensed 18 GHz Link Include equipment and installation to upgrade existing to 400MB Requires Adaptive Modulation Requires Bandwidth Accelerator Requires XPIC Feature Requires 17.7-19.7 GHz 4' High Performance Parabolic Antenna with Radome 44.5 dBi, Single polarity, DragonWave interface:	\$22,746.00	No Bid, See Alternate	\$	\$
Wireless Tower/Mounts & Cabling 18 GHz Dual Pole Rigid Mount (2) UV Resist Shielded CAT5E or CAT6 cable – est. 1,000' Horizon Compact AC installation Kit w/ connectors, mounts, grounding & arrestors:	\$1,115.00	No Bid, See Alternate	\$	\$
Include network design and professional services as necessary to complete:	\$2,310.00	\$1,550.00	\$	\$

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FCC Licensing fee:	\$1,721.00	\$550.00	\$	\$
Annual Maintenance & Support Cost for included annual "health" check:	Included with Annual Support Plan	See Bid, \$175.00 Per Hour	\$	\$
TOTAL	\$27,892.00	\$2,100.00*** Does not include everything		
ALTERNATE #1 PRICING				
Cost for NBD on-site – single year:	\$5,225.00	\$3,000.00	\$	\$
Cost for NBD on-site – 3 year discounted:	\$14,108.00	\$8,900.00	\$	\$
Cost for NBD on-site – 5-year discounted:	\$22,206.00	\$13,500.00	\$	\$
*Only option will be selected				
ALTERNATE #2 PRICING				
Cost for 24 x 7 x 4 hour – single year:	\$10,144.00	\$5,000.00.	\$	\$
Cost for 24 x 7 x 4 hour – 3-year discounted:	\$27,388.00	\$13,500.00	\$	\$
Cost for 24 x 7 x 4 hour – 5-year discounted:	\$43,111.00	\$19,500.00	\$	\$

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GRAND TOTAL	\$55,280.00	\$15,600.00*** Does not include everything		
Savings				

Sent to 5 potential bidders
Submittals received from 2.