



County of McHenry
Purchasing Department
2200 N Seminary Avenue
Woodstock, IL 60098



March 24, 2022

Addendum 2 **Bid 22-5011 Drug Testing Supplies**

Electronic Bids due *March 31, 2022 no later than 9:00 a.m. (CST)*
Web-Ex bid opening at 1:00 p.m. (CST) No onsite bid opening.

Additions and Clarifications

- Question 1:** Regarding the 2 Panel, 3 Panel, 5 Panel, & 8 Panel. They all indicate “+ ETG” Does this mean that when a multi- Panel is purchased, a Single Panel ETG test should be included with the price? Or are you looking to make the Multi- Panel include the ETG on the dip card. **Example:** 3 Panel THC, OPI, COC and ETG making it a 4 Panel on the same dip card.
- Response:** County would like to see both options (2, 3, 5, 8 panel without EtG and with EtG included- in essence creating a 3 panel (2 + EtG), a 4 panel (3 + EtG), etc.
- Question 2:** When are samples required to be sent? Do they need to be sent in with the RFP by March 30th?
- Response:** Refer to Bidding Requirements, #7.
We understand that specialty panels will not be available. We would like to see any available 2, 3, 5,8 or other number of panels to determine whether we like the functionality of the testing supplies.
- Question 3:** Is there a reason why a 2-panel and 3-panel are being required? Why not just use a higher panel test?
- Response:** County would like to understand the cost associated with all options. 2 panel and 3 panel tests (Cocaine, Opiates, THC) are the most frequently used panels currently. If vendors can provide a higher panel test option at the same/equivalent rate to a 2 or 3 panel test, please indicate such in response.
- Question 4:** Since some of the smaller configurations with ETG (2-panel +ETG, 3-panel+ ETG, and 5-panel+ ETG) are extremely rare configurations and many if not all vendors will not be able to provide them immediately, would the county be willing to delay the start time to July.
- Response:** All responses will be considered, however we do understand that configuration of specific panels will take some time. Therefore, vendors should provide alternate options (eg. provide a 3 panel and single strip EtG). Vendors should also indicate whether they will be able to offer rotating panels at the County’s request; specifically, vendors should provide a listing of substances which can be included/rotated in any 2, 3, 5, 8 panel test and a listing of substances which would be considered “specialty” and would have additional cost per test

strip. Vendors should indicate an estimated turn-around time if/when a panel rotation/change is requested.

Question 5: **Can the County clarify the volumes attributed to this bid for devices vs. the lab portion bid 22-4993? Both bids list the same number of volumes and we want to understand if that is the expected total volume to be split between on-site drug testing and field testing/devices or if the County intends to procure 13,500 units of each?**

Response: Bid 22-4993 stands alone and apart from this Bid. The County is seeking information in order to determine whether a vendor will be selected for testing (observation/collection & analysis-via vendor procedures) or whether vendor/vendors will be selected to provide the testing supplies and lab-confirmations.
County collects 13,500 samples per year. The majority will either be collected/analyzed by a vendor tester or will continue to be collected/analyzed by Probation Officers using supplies and lab services (when needed) provided by vendor(s).

Question 6: **Can the County please identify how these drug testing supplies will be used? For example, will Probation or Court staff be using these to administer tests, or are these going to be provided to the third party collector awarded in bid 22-4993?**

Response: The County plans to select one option or the other (22-4493- vendor testing & analysis) or 22-5011 (vendor supplies and lab-services). Should the County opt for 22-4493, there will still be a need to have a lower volume of testing supplies and lab services on hand for cases that do not fall into the vendor testing & analysis model.

Question 7: **Is the County seeking both urine and oral fluid options for all items listed in sections 1 and 2? Many of these (such as single drug options or options with EtG) do not exist for oral fluid devices. If not, can the County clarify which they would prefer to receive urine device pricing, oral fluid device pricing or both?**

Response: The primary collection process is (and always has been) urine testing. The County would like to know what options are available in urine and oral fluid collection and the associated cost of same. Inability to provide oral fluid testing options for all substances will NOT be a disqualifying criterion.

Question 8: **The County notes it requires guaranteed 24-48 hour delivery upon placement of order. Can the County confirm this is 1-2 business days and would the County consider a wider window of 3-5 business days to allow for ground delivery service?**

Response: 24-48 hours delivery is equivalent to 1-2 business days.
Responsive vendors should indicate what their minimum time-frame is for order fulfillment. Responsive vendors should also indicate whether they can/will ship supplies over-night, next-day, air or ground and the associated expense of each option.

Question 9: **Would the County accept cutoffs that are lower (i.e. more sensitive) than SAMHSA? SAMHSA cutoffs are typically directed toward employment testing, however we have found most criminal justice agencies are interested in more sensitive detection, especially for opiates (SAMHSA recommends 2000 ng/mL, criminal justice agencies tend to prefer the industry standard 300 ng/mL).**

Response: Yes- County would be open to lower cutoff levels for any tests conducted.
Responsive vendors should indicate what cutoffs levels are for each substance type.

Question 10: **How should Vendors handle including pricing on the Bid Pricing Page excel sheet for additional devices or devices being offered that do not have an exact configuration match? Would the County permit Vendors to include Supplemental Pricing or a Pricing Narrative with their response?**

Response: Yes

- Question 11:** Will the County accept quotes from vendors who many not have exact matches for all line items, or who may not be able to bid one of the specific single panel devices (such as LSD)?
- Response: Yes
- Question 12:** What is the County's percent positivity rate? Or, more specifically, what percentage of tests does the County anticipate sending to the vendor for lab-based confirmation?
- Response: Less than 5% of samples collected are sent for laboratory confirmations.
13,500 x 5%= 675 (approximately) per year.
- Question 13:** Where should vendors include pricing for lab-based confirmations?
- Response: On the excel pricing sheet (line 39) or via attachment.
- Question 14:** Regarding the FTK specifications on page 4, to our knowledge almost all FTKs require use of a timing device and do not include an indicator on the test to let the operator know when to interpret results. The only non-test line included is the "control" line, which is there to ensure that the device is functioning properly (e.g. urine is wicking properly) not to indicate test completion. Is this acceptable to the County?
- Response: Yes- "Use of a timing device" is meant to indicate a device specific to the vendor's supplies (vs. a clock/watch). Responsive vendors should provide information on how/when FTK tested samples are ready to be analyzed by the officer.
- Question 15:** Will the County accept FTKs that can be interpreted for up to ten (10) minutes after collection instead of 15 minutes?
- Response: Yes
- Question 16:** Would the County accept any exceptions to the bid in a separate document, as the line included on page 6 of the bid does not provide enough space for substantial explanation?
- Response: yes